

In the early days of my career, a question stayed in my mind, *Where will you be in ten years?* It was an appropriate question, and the answer seemed obvious. *Well, if you continue your education and get your degree in electrical engineering, you will probably be chief systems engineer in your department.* That was a pretty good position in the company where I worked. It was a position of exciting responsibilities, and good pay could easily be expected.

The next question I faced seemed more difficult to answer, *Is this really what you want to do with the rest of your life?* The answer, while more difficult, seemed clear. Although this was a good career, I did not believe it was the right career choice for me.

Even though something is good, it might not be good or right for you. There are many very talented men and women in similar positions who are called of God to be there, but you may not be one of them.

I know God sometimes places us in the “valley of decision.” The question we often ask as we face the task of making a decision is something akin to, “Is it a good opportunity?” However, the question we really ought to ask is, “Is this the right choice for me?”

No was the honest answer to my dilemma. I wanted to do something that involved people, and lots of them. I also wanted to do something that would reward my efforts and affect my income and relationships with people.

One of the jobs at the space center was to babysit the missile. It was rather dull, as there were no duties other than to monitor tank pressures. One evening while on babysitting duty, I decided to form my own company. My idea was simply to find unique products and market them.

Of course this was a big, new, exciting venture that I wrote out on a large desk-calendar sheet. At least it

was big in my mind. Donna and I prayed over it, worked on it as a team, and dedicated our ideas to God. The principles our venture was to be founded on were solid biblical precepts. *Despise not the day of small beginnings.*

Most great projects and endeavors start small. If they are of God, most will not stay small for very long. Little did I know that God was preparing to raise up a *supernatural business* through us.

Many would ask, “What is a *supernatural business*?” and “How does a *supernatural business* differ from any other business?”

Many thought-provoking questions have been asked about a supernatural business, and most of them will be answered in this book. To understand the basic idea, let us look at the word *supernatural*. Webster’s dictionary offers an unexaggerated description, “Existing or occurring outside the normal experience or knowledge of man; not explainable by the known forces or laws of nature; specifically, of, involving or attributed to God.”

My definition of supernatural reveals the fact that God is involved in each area of our business, and we run it on His principles.

# Vision and Destination

“**W**HERE THERE IS NO VISION, THE PEOPLE PERISH: but he that keepeth the law, happy is he” (Prov. 29:18).

If you do not know where you are going, you probably won’t get there. If nowhere is your destination, you are already there.

I have a problem with someone, no matter how old or young, rich or poor, male or female, educated or uneducated, who does not have a vision. Beyond the large vision that God gives for particular individuals, you should have a vision for every area of your life.

In Hebrews 11:1 we find, “Now faith is the substance of things hoped for.” I like to paraphrase it by saying, “Faith is the substance of things envisioned.”

Without vision or hope there is nothing in which to place our faith. Hope or vision is a blueprint for faith. Without the blueprint, faith does not have a plan. It is very important that you, with the help of the Lord, develop a vision for your life and in every area of your life.

Within our corporation, we are constantly designing for the future. When visions are expressed, the people and the pieces come together. Many times God has spoken to my heart and given me prophetic words concerning the future.

His words have described a vision for the future and planted a picture of it in my heart. Most of the time, I do not know how something is going to happen. It doesn't matter. It will happen if I am faithful and add action to my faith, for the Scripture says in James 2:20, "But wilt thou know, O vain man, that faith without works is dead?"

Without proper action on our part, faith does not work. Once we seek God's wisdom in applying the vision, He will begin to reveal how to accomplish it—and rarely will it be the way the world would do it.

Some time ago I was watching a program on Trinity Broadcasting Network. One of the teachers on the program made a statement that grabbed my attention. It did not seem all that profound at the time, but it stayed in my mind. He said, "Funding follows vision." I began to meditate on that and realized that if our vision in business was to be accomplished, we had to share it.

Following up on my vision, I met with two major document machine manufacturers and shared the vision of our company with them. I was excited over our opportunities and described my perceptions to them. I explained that I wanted to get on the leading edge of technology and that I wanted them to let me know what equipment they offered. I was not concerned about our ability to buy the equipment at the time, but I wanted to know exactly what was available.

I was definitely excited by what happened next. Within three weeks, each manufacturer had delivered its latest piece of graphics equipment to our design

center for our evaluation and trial. One had a very low-cost development program for six months to allow time for the business to refine the use of the machine. If this had been the extent of the matter, it would have been fine, but God's desires for our prosperity exceed ours. In Deuteronomy 8:18 we find the real purpose of prosperity, "But thou shalt remember the LORD thy God: for it is He that giveth thee power to get wealth, that He may establish his covenant which He sware unto thy fathers, as it is this day." God is interested in establishing and proving His covenant.

Beyond the vision, there is a door of opportunity. If we step through the door by faith, we find a panorama of opportunities and options previously unknown to us. In the next chapter, I describe the panorama of opportunities and events that unfolded when we stepped through a door that was opened to us.

Our humanity cannot imagine what God has prepared for His children. Because of this we fall far short of accomplishing and fulfilling the desires and wishes of our heavenly Father.

Oh, if we could dream and meditate with the Lord of glory! There is no limit in God. We are the limiters, if there is a limit. It must be sad to our heavenly Father to have prepared so much for us and we—through fear, misunderstandings, wrong doctrine and all such nonsense—fall far short of even attempting to fulfill His dreams for our lives.

We are told just how much is given to us in 2 Peter 1:3: "According as His divine power hath given unto us all things that pertain unto life and godliness, through the knowledge of Him that hath called us to glory and virtue." I believe this means what it says: He has given us everything that relates or pertains to life and godliness.